

## DAYCO'S AUTOPARTIQ™ TOOL DRIVES CUSTOMER SALES AND INVENTORY TURNS

Ideal for full line reviews and ongoing inventory assessments, the Dayco AutoPartIQ™ tool is a value-add resource for Dayco retailers, distributors and jobbers who want to identify possible coverage gaps and new stock opportunities.

AutoPartIQ is capable of evaluating Dayco's entire light vehicle product portfolio in the U.S. and Canada against national, regional and hyper-targeted VIO data for all 211 designated market areas in the U.S. and 35 census metropolitan areas in Canada.

It was designed to help customers move inventory more quickly, identify new stock recommendations, determine total costs for orders and pinpoint fast-moving sales opportunities.

Customers simply provide their current Dayco inventory report, their min-max level and 12 months sales data to their local sales representative. That information is then entered into the AutoPartIQ database, and Dayco is able to run comprehensive, customizable reports that analyze specific product lines and part numbers against VIO, PIO and Dayco proprietary usage rates.

For a free demo, contact [partssupport@dayco.com](mailto:partssupport@dayco.com)

AutoPartIQ™ Inventory Analytics															Full Customer Copy					Customer Name	
Market: WASH DC MAGRSTW/BALTNKRE																				Date: 01/20/24	
															Desired Coverage					90%	
1,591	ET4	\$49,253	25	\$1,050	\$2	\$1,296	6,844	001	\$42,003	378,316											
Part	Jobber	Price	Stock Qty	Stock \$	Order Qty	Order \$	End of Life	Reduce \$	Reduce L12	Stock Qty	Stock \$	Rank	PIO	Market Coverage	Max Year	Make	Engine	Channel Product	Limited Description		
070073K1		137.37	1	137.37	0	0	-	R	1	137.37	11	233	02.0%	2002	1980-2000 Dodge	3.9L S2.5	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO		
50609191K1		113.40	1	113.40	0	0	-	R	2	113.40	32	213	03.6%	2009	2000-2008 Buick Chev	4.2	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO		
5060707K1		92.12	1	92.12	0	0	-	R	2	92.12	33	251	04.3%	2007	1999-2007 Dodge, Imp	3.7, 4.7	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO		
5061024K1		125.45	1	125.45	1	125.45	0	-	R	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5061346K1		205.57	1	205.57	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
0600590K1		94.23	1	94.23	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5070225K1		269.05	1	269.05	0	0	-	R	0	1	269.05	37	795	07.1%	2012	2005-2012 Gen, Toyot	5.5	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5070255K1		244.41	1	244.41	0	0	-	R	0	1	244.41	38	530	07.8%	2015	2005-2015 Toyota	5	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5060905K1		142.84	1	142.84	0	0	-	R	0	1	142.84	39	703	08.0%	2000	1990-2000 Chevrolet, T	1.9	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5060810K1		98.69	1	98.69	0	0	-	R	1	1	98.69	40	50	09.0%	2002	1994-2000 Dodge	5.9	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5060730K1		116.53	1	116.53	0	0	-	R	0	1	116.53	41	689	08.9%	2000	2001-2000 Ram	5.7	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
4000195K1		239.16	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000851K1		107.33	1	107.33	0	0	-	R	1	1	107.33	43	226	06.7%	2006	1990-2000 Imp	4	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000852K1		85.94	1	85.94	0	0	-	R	1	1	85.94	44	188	06.2%	2011	2001-2011 Ford, Mazda	4	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000403K1		224.29	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000404K1		43.29	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000353K1		248.00	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000752K1		91.80	1	91.80	0	0	-	R	2	1	91.80	48	60	05.1%	1999	1998-1999 Ford, Lincoln	4.1, 4.6	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000742K1		79.81	1	79.81	0	0	-	R	2	1	79.81	49	34	05.5%	2003	1998-2000 Chevrolet, D	2.0, 2.2	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000503K1		79.00	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000870K1		91.19	1	91.19	0	0	-	R	7	1	91.19	51	65	04.2%	2013	2011-2013 Ford, Lincoln	3.5, 3.7	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000205K1		112.09	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000551K1		92.25	0	0	0	0	-	R	0	0	0	0	0	0	0	0	0	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000855K1		136.96	0	0	0	0	-	R	1	1	136.96	54	158	06.2%	2005	1998-2000 Gen, Toyot	4.1, 4.3	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	
5000856K1		85.67	0	0	0	0	-	R	0	1	85.67	55	193	06.1%	2010	2000-2007 Imp, Ram	3.7, 4.7	AUTO	FR-AD-KTS	SEMPINTE BELT KIT, DAYCO	



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YOUR  
PART  
NOW**



## FEATURES:

- **User-friendly interface** – Features current inventory, new stock recommendations and items near end of lifecycle, making it easy to analyze the data
- **Customizable** – Report outs allow customers to edit results referencing their own current market VIO and L12 sales
- **Real time updates** – Dayco new product introductions are incorporated as they are launched and available
- **Pricing** – Final reports include the most up-to-date jobber and WD net pricing

## BENEFITS:

- **Improves inventory turns** – Ensures customers have right part, right place, right time, allowing them to increase inventory turns
- **Flags quick movers** – Helps identify saleable, in-demand inventory that can be added to stock for quick sales
- **Fact-based** – Removes the guesswork by using real data and the most up to date product sales information
- **Identifies order costs** – Enables distributors to determine total costs for orders based on new parts needed and provides useful data for new orders

AutoPartIQ™ Inventory Analytics														Full Customer Copy			Customer Name																													
Market(s) WASH DC HAGRSTW   BALTIMORE														Date of Analysis			Desired Coverage																													
														1,501			874			\$40,393			35			\$1,605			62			\$3,296			6,644			901			\$42,085			578,376		
Part	Jobber Price	Stock Qty	Stock \$	Order Qty	Order \$	End of Life Qty	Reduce \$	Reduce Code	L12 Customer	Stock Qty Current	Stock \$ Current	Rank	PIO	Market Coverage	Max Year	Years	Make	Engine	Channel - Product																											
D70973K1	137.37	1	137.37	0	-	0	-	R		3	1	137.37	31	283	82.8%	2003	1992-1993 Dodge	3.9, 5.2, 5.	AUTO - FEAD KITS																											
5060915K1	113.40	1	113.40	0	-	0	-	R		2	1	113.40	32	213	83.6%	2009	2002-2009 Buick, Chevri	4.2	AUTO - FEAD KITS																											
5060875K1	92.12	1	92.12	0	-	0	-	R		2	1	92.12	33	251	84.3%	2007	1999-2007 Dodge, Jeep,	3.7, 4.7	AUTO - FEAD KITS																											
5061024K1	129.45	1	129.45	1	129.45	0	-	R		0	0	-	34	476	85.0%	2014	2005-2006 Ford, Lincolnr	4.6, 5.4	AUTO - FEAD KITS																											
5081346K1	209.57	1	209.57	0	-	0	-	R		3	1	209.57	35	227	85.7%	2017	2011-2017 Ford	6.7	AUTO - FEAD KITS																											
D60950K1	94.23	1	94.23	1	94.23	0	-	R		0	0	-	36	514	86.4%	2008	1995-2008 Chevrolet, GM	4.2, 4.3, 5.	AUTO - FEAD KITS																											
5070825K1	269.85	1	269.85	0	-	0	-	R		0	1	269.85	37	795	87.1%	2012	2005-2012 Lexus, Toyota	3.5	AUTO - FEAD KITS																											
5070835K1	244.41	1	244.41	0	-	0	-	R		1	1	244.41	38	520	87.8%	2015	2005-2015 Toyota	4	AUTO - FEAD KITS																											
5060605K1	142.84	1	142.84	0	-	0	-	R		0	1	142.84	39	703	88.4%	2008	1998-2008 Chevrolet, To	1.8	AUTO - FEAD KITS																											
5080810K1	98.69	1	98.69	0	-	0	-	R		1	1	98.69	40	90	89.0%	2002	1994-2002 Dodge	5.9	AUTO - FEAD KITS																											
5060730K1	116.53	1	116.53	0	-	0	-	R		0	1	116.53	41	689	89.5%	2020	2013-2020 Ram	5.7	AUTO - FEAD KITS																											
A060915K1	120.56	0	-	0	-	0	-	R		0	0	-	42	180	90.1%	2012	2004-2012 Chevrolet, GM	2.8, 2.9, 3.	AUTO - FEAD KITS																											
5060883K1	107.33	1	107.33	0	-	0	-	R		1	1	107.33	43	226	90.7%	2006	1999-2006 Jeep	4	AUTO - FEAD KITS																											
5060865K2	85.94	1	85.94	0	-	0	-	R		1	1	85.94	44	168	91.2%	2011	2001-2011 Ford, Mazda	4	AUTO - FEAD KITS																											
5060840K3	224.29	0	-	0	-	0	-	R		0	0	-	45	567	91.7%	2014	2011-2014 Hyundai, Kia	2.0, 2.4	AUTO - FEAD KITS																											
5040343K1	43.29	0	-	0	-	0	-	R		0	0	-	46	457	92.2%	2004	1994-2004 Geo, Toyota	1.6, 1.8, 2.	AUTO - FEAD KITS																											
5060835K1	248.80	0	-	0	-	0	-	R		0	0	-	47	391	92.7%	2016	2011-2016 Hyundai, Kia	2.0, 2.4	AUTO - FEAD KITS																											
5060975K2	91.80	1	91.80	0	-	0	-	R		2	1	91.80	48	80	93.1%	1999	1995-1999 Ford, Lincolnr	4.5999999	AUTO - FEAD KITS																											
5060745K2	76.81	1	76.81	0	-	0	-	R		2	1	76.81	49	74	93.5%	2003	1998-2003 Chevrolet, GM	2.0000000	AUTO - FEAD KITS																											
5060550K1	79.00	0	-	0	-	0	-	R		0	0	-	50	484	94.0%	2023	2011-2023 Ford, Lincolnr	3.5, 3.7	AUTO - FEAD KITS																											
5060870K1	91.19	1	91.19	0	-	0	-	R		2	1	91.19	51	55	94.3%	2013	2011-2013 Ford	2	AUTO - FEAD KITS																											
5040535K1	112.69	0	-	0	-	0	-	R		0	0	-	52	371	94.7%	2019	2013-2019 Ford	2.0, 2.3, 2.	AUTO - FEAD KITS																											
D60955K1	95.25	0	-	0	-	1	95.25	R		0	1	95.25	53	366	95.1%	1995	1988-1995 Chevrolet, GM	4.3, 5.0, 5.	AUTO - FEAD KITS																											
5060885K1	136.98	1	136.98	0	-	0	-	R		1	1	136.98	54	198	95.5%	2005	1998-2005 Lexus, Toyota	4.0, 4.3, 4.	AUTO - FEAD KITS																											
5060865K1	86.67	0	-	0	-	1	86.67	R		0	1	86.67	55	193	95.8%	2013	2004-2007 Jeep, Ram	3.7, 4.7	AUTO - FEAD KITS																											